



April 8, 2021

The Honorable Steven Glazer  
California State Senate  
State Capitol, Room 5108  
Sacramento, CA 95814-4900

**RE: Senate Bill 784 (Glazer) - Support**

Dear Senator Glazer:

On behalf of Philanthropy California, I am writing in strong support of SB 784 (Glazer), which will bring much-needed contract flexibility, during state emergencies, to nonprofit organizations providing direct services under contracts with California state agencies.

Philanthropy California, an alliance of Northern California Grantmakers, Southern California Grantmakers, and Catalyst of San Diego & Imperial Counties has more than 600 foundation members across the state. Our community of philanthropists and funders work in partnership with community leaders and nonprofits to make a difference in California. We serve as the forum for exchanging ideas, improving collaboration among funders, and increasing our knowledge of community problems to tackle critical issues and achieve shared goals.

The COVID-19 crisis highlighted the need for nonprofit organizations to adapt their contracted programs during emergencies and shift expenses to cover new costs associated with the crisis. A 2020 CalNonprofits survey of more than 600 nonprofits from across forty-four counties revealed that 86 percent needed changes in their state contract deliverable requirements because of the pandemic's impact on their work. Sixty percent of these survey respondents provide essential services as defined by state government, and over half support state programs through grants and contracts with the state.

The State of California has an inherent interest in ensuring essential services continue during emergencies. SB 784 will provide a streamlined way of assuring contract flexibility, and in a declared emergency, nonprofits with state contracts may be allowed to adjust their services to best accomplish the primary purpose of the contract. By supporting this legislation, Philanthropy California also extends that support to the State of California, our partners in the nonprofit sector, and the communities they serve.



If you have any questions or comments, please contact David Carroll, Vice President, Public Policy and Government Relations, at [david@socalgrantmakers.org](mailto:david@socalgrantmakers.org).

Sincerely,

A handwritten signature in black ink that reads "Chris Essel".

Christine Essel  
President and CEO  
Southern California  
Grantmakers

A handwritten signature in black ink that reads "Megan Thomas".

Megan Thomas  
Interim President  
Catalyst of San Diego &  
Imperial Counties

A handwritten signature in black ink that reads "Dwayne S. Marsh".

Dwayne S. Marsh  
President and CEO  
Northern California  
Grantmakers